# It's all about modes?

#### Presentación de Claire Durand, Université de Montréal,

La precisión de las encuestas electorales: aportaciones para su perfeccionamiento Mexico, 6 diciembre 2016

#### Presentación

- There is a multiplication of methods to conduct surveys.
  - Datos:
    - USA 2012 & 2016
    - Canada 2015
    - UK 2015,
    - Scotland 2014, Brexit 2016.
- Do methods trace a different portrait of the state of voting intention and its change over time?
- Are there methods that are more variable?
- Syntesis
- Conclusion

# La multiplicación de maneras de conducír sondeos Telephone polls among landline and cell phones

- - With interviewers
  - With Interactive voice response (IVR): only in North America and only among landlines in the US

#### Web polls have spread

- Opt-in panels, mostly, with varying methods of recruitment.
- Probabilistic samples
- Face to face?
- If we had only one mode, would we get the same information?
- Where is it going? Do some methods give more accurate predictions?

### Datos

#### Synthesis of information 4 elections & 2 referendums + info on penetration Election/referendum Period NB polls % Web % IVR Internet **Cell phones** penetration per 100 **US presidential IAN-NOV 2012** 406 15% 33% Scotland Referendum IAN-SEPT 2014 67 75% Canada election AUG-OCT 2015 36% 36% 88% 79.1 78 **UK** election **APR-MAY 2015** 76% 92% 129.6 95 Brexit 71% 92% **JAN-JUN 2016** 127 129.6 **US presidential JAN-NOV 2016** 53% 12% 74% 103.1407 57% Mexico 90.2

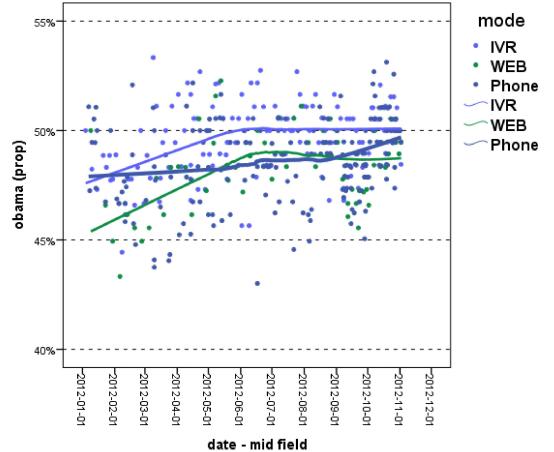
- The great majority of polls in the UK are Web polls.
- IVR (Robopolls) are used in about a third of the polls in Canada, less now in the US.
- Web penetration is high in Canada and UK, lower in the US.
- Cell phone penetration: higher in UK, lower in Canada (less than in Mexico)

# Do different methods trace a different portrait of change in voting intention?

# Are there systematic differences?

### USA 2012 - Support for Obama (51%)

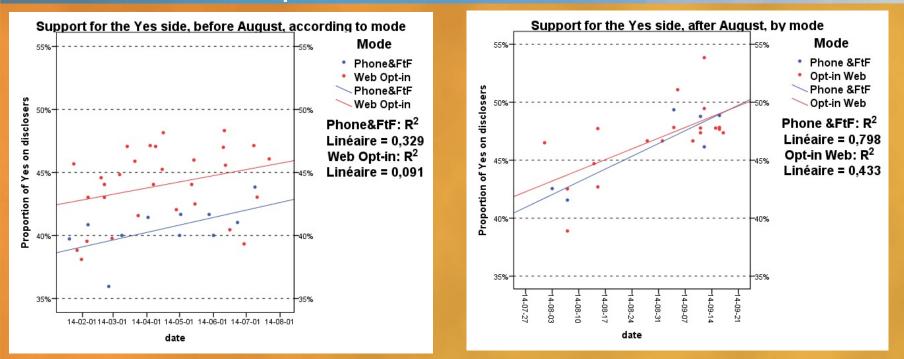
Change in support for Obama (prop. attribution of non disclosers) according to mode of administration



 IVR has Obama systematically higher than Web polls.

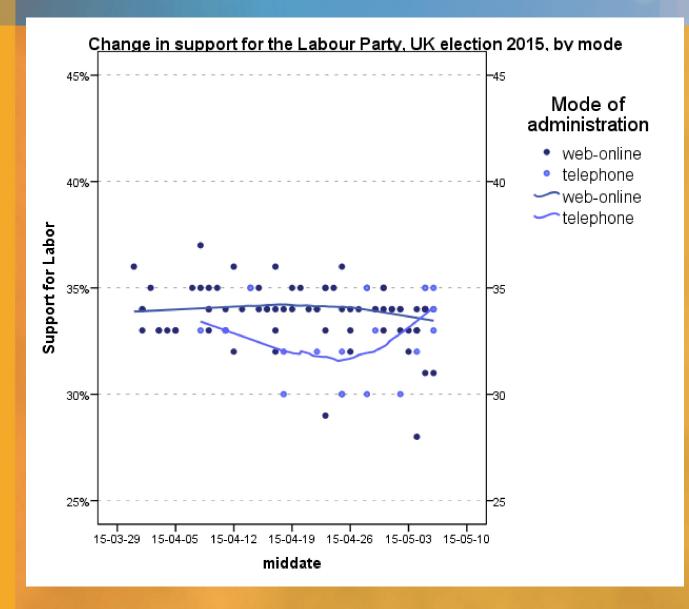
 IVR & Web polls do not trace the same portrait of change in support for Obama than telephone polls.

#### Scotland 2014 (Yes 44.6%) It depends...first and last stretch



- Before August, Web estimates sytematically higher than non Web and more variable, except for YOUGOV.
- After August 1st, Web estimates similar to non Web on average with outliers.

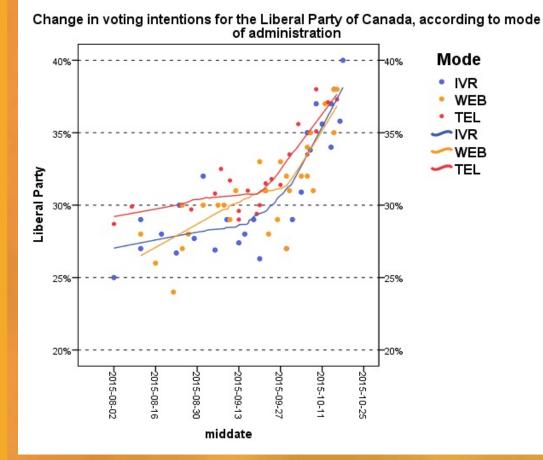
# UK 2015 (Labour 30.4%)



Change over time differs by mode. The difference Webtelephone disappears at the end.

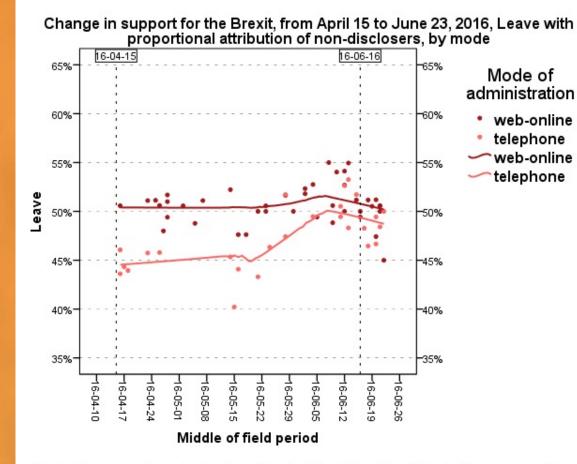
# Canada 2015 (Libs 39.5%)

#### Change in preferences by mode



Difference by mode at the beginning of the campaign only.

# Brexit 2016 (Yes 51.9%)



Each point represents a poll estimate postioned at the middle of the field work. Lines represent Loess estimates of change over time using Epanechnikov .65 estimation. The first vertical line represents the official launch of the campaign, the second, the shooting of Jo Cox. © C. Durand, 2016.

 Web opt-in: support stable.

- Telephone: substantial increase in support at mid campaign.
- Both similar at the end.

# US 2016 (Clinton 51% on the two main candidates)

Support for Clinton from September 2016, by mode Internet IVR/Online Live Phone Internet IVR/Online Live Phone 55% Clinton 50% 45% 40% 35% 16-08-28 16-09-04 16-09-11 16-09-18 16-09-25 16-10-02 16-10-09 16-10-16 16-10-23 16-10-30 16-11-06 16-11-13 Middle of field period

Each point represents a poll estimate postioned at the middle of the field work. Lines represent Loess estimates of change over time using Epanechnikov .65 estimation. The vertical lines represent the debates © C. Durand, 2016.

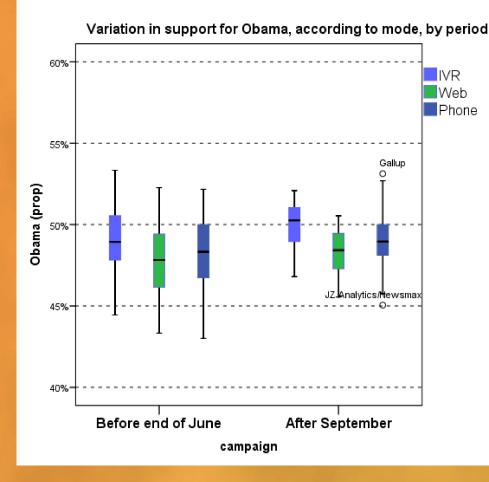
- Web (mostly opt-in) is similar to live phone.
- IVR/online systematically lower for Clinton.
- Web polls more stable than IVR and telephone.

## **Effect of mode?**

- The difference according to methods tends to disappear close to election/ referendum Day (except for the US).
- The portrait of change over time is not always similar between methods.
  - Web polls tace a more stable portrait of change in voting intentions.
    - WEB polls underestimated Obama in 2012, overestimated Clinton in 2016.
    - Web polls overestimated Yes in Scotland, Labour in the UK election; adequate estimation of Yes to Brexit.
  - IVR polls tend to give better estimates, on average.
    - best estimation in US 2012 and 2016 and Canada 2015.

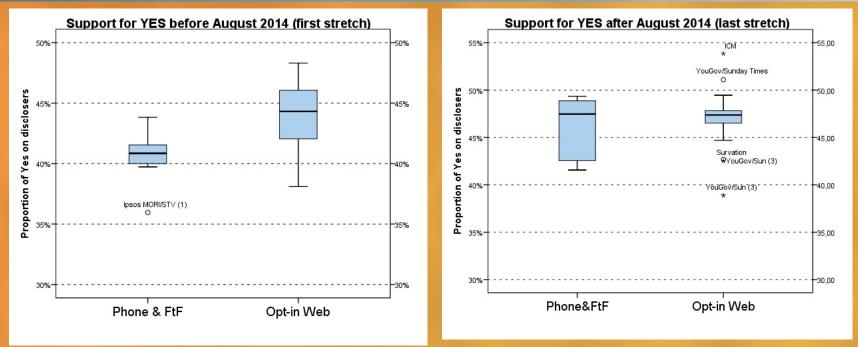
# What about variation in estimates?

# USA 2012 - Support for Obama (51%)



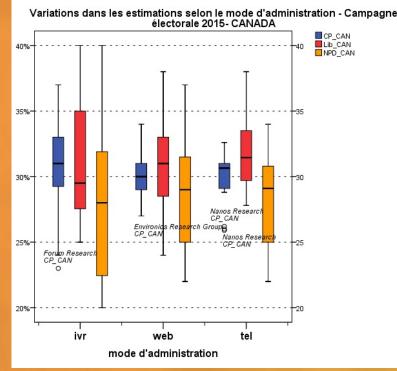
- Variation seems similar for the three methods after control for period.
- IVR polls tend to have a higher median, particularly after September.

#### Scotland 2014 (44.6%) It depends...first and last stretch



- Before August, Web estimates were more variable than non Web and their median higher.
- From August 1st, Web estimates became less variable, with outliers, and the median similar to non Web.

#### Canada 2015 (Libs 39.5%) Is there more variability according to mode?

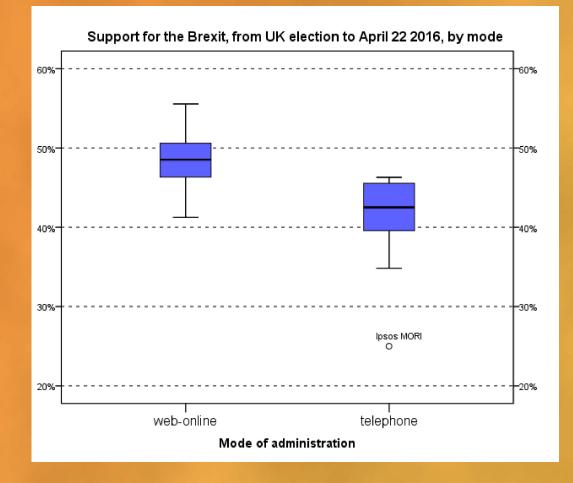


Canada				
		Conserv.	Liberal	NPD/NDP
IVR	moy./mean	31.04	31.11	27.72
Web		30.21	31.04	28.50
Tel.		30.00	32.04	28.25
IVR	variance	10.55	17.78	36.90
Web		3.21	12.26	17.37
Tel.		3.64	8.78	13.50
IVR	médiane	31.00	29.50	28.00
Web		30.00	31.00	29.00
Tel.		30.65	31.45	29.10

- More variance in IVR polls, similar means and modes.
  - Mostly due to beginning of campaign: var= 13.5, web 3.8, tel 3.0. and to some regions (not shown).

# Brexit 2016 (Yes 51.9%)

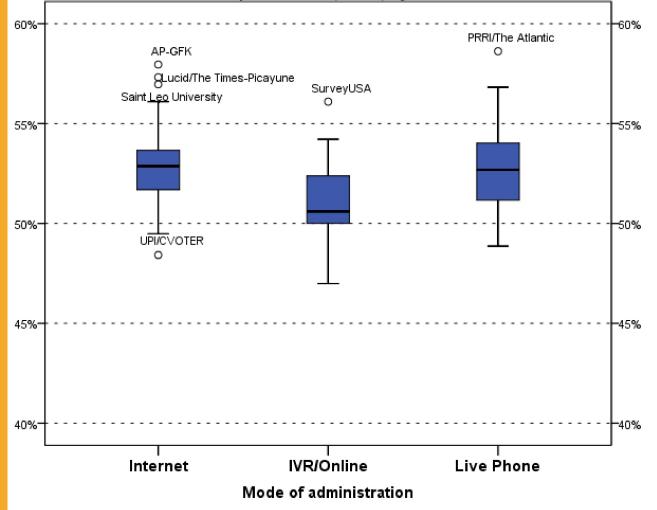
#### Is the variability similar by mode?



As of April 22 2016, similar variability, different medians.

# USA 2016 (Clinton 51% of the two main candidates)

Variation in estimation of support for Clinton (on the two main candidates) from September 1st, 2016, by mode



 Similar variability
Median lower for IVR/online

#### Is variation similar?

The short answer is: generally yes.Except perhaps for IVR in Canada.

### What do we learn?

- No huge difference between methods.
- Web (usually opt-in) polls have improved over time.
  - Not much systematic difference with other methods.
  - Sometimes, they fare better. BUT,
  - We don't know much about the recruitment methods used by the different pollsters.
  - They may have more homogenous samples that do not trace as precisely variation in public opinion.
- IVR polls are present only in the US and Canada.
  - Adequate or even best estimation (US 2016). Why?
    - Short & confidential
    - Probabilistic sample
    - In the US, no duplicates in the sample.

#### Where are we going?

- Face to face polls are disapearing for electoral purpose in western countries (and elsewhere?).
  - Only one pollster, Sofres, was doing face-to-face in Scotland in 2014.

Web polls are very popular in small markets.

- Much research needed in order to understand the composition of samples and improve it.
- IVR polls may spread outside of North America because they have a number of advantages (cheaper, short, probabilistic).
- SMS polls are likely to develop.

# Conclusion

#### When the election is close,

- People rely on polls even more to inform them;
- While it is THE situation where individual polls cannot inform, except to confirm that it is close;
- And it is the kind of situation where usually there is a systematic bias.
- And we fail to inform people that polls cannot tell them what will happen on Election Day.

 It's not about modes, it's about money.
Less money to conduct polls, particularly in small markets, means less expensive modes are going to spread.

## **Conclusion (2)**

- More and more, people can decide whether they will answer a poll or not and when they will do it.
- This means that we will have to revise our methods to accomodate people, rehabilitate polls, improve sampling, and go back to acceptable response rates, which implies convincing people that it is important to answer polls.
- Mexico has almost reached an ICT penetration level where the new methods will be reliable to do polling.